

POINT OF DIFFERENCE STRATEGIES

100 W. RANDOLPH STREET, #64322
CHICAGO, ILLINOIS 60664

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March 8, 2021

Privileged & Confidential

Budget for corp work.

By Email to [REDACTED]

Curt R. Bailey, President
Related Midwest
350 W. Hubbard St. Suite 300
Chicago, IL 60654

Re: Lobbying Services for Afford Illinois

Dear Curt:

This letter sets forth the terms of the engagement between Point of Difference Strategies ("PoD") and Related Midwest, wherein PoD will lobby the Illinois General Assembly¹ on behalf of Related Midwest and "Affordable Illinois." Please note that legal services and are not included in this engagement and that this engagement is limited to lobbying and government affairs services before the Illinois General Assembly. If this letter is acceptable, please sign and date two copies in the space provided below, retain one copy and return the other to me.

Our services are billed at a flat monthly rate, in advance. The rate for this engagement will be [REDACTED] per month starting on March 9, 2021 and ending on May 31, 2021. All necessary disbursements and expenses will appear on your monthly bill.

Payments shall be made to PoD via ACH once all applicable information has been received by Related Midwest. ACH and W9 information will be provided to Related Midwest upon receipt of the signed agreement.

We may now or in the future without your consent act for your competitors, adverse parties or our other clients whose interests are or may be opposed to or in conflict with yours or your affiliates in matters not substantially related to particular matters we are handling for you (including in transactions, bankruptcy, insolvency, arbitration, litigation or other forms of dispute resolution). Where we are acting for you on a particular matter, however, we will not act for another client on the same matter, ~~unless and to the extent that we are permitted to do so by the applicable professional conduct rules.~~

¹ Under the Illinois State Officials and Employees Ethics Act, 5 ILCS 430/1-1, et seq., and Illinois Executive Order No. 2015-09 Lisa Duarte may directly lobby the Illinois General Assembly at any time and may provide strategic advice and counseling services relating to the Office of the Governor and its agencies. Lisa Duarte may only directly lobby the Office of the Governor and its agencies *after* January 15, 2022.

For 60 days AFTER DUE DATE

This agreement may be terminated with or without cause, at any time during the term by either party, after thirty (30) days written notice to the other party. PoD shall be paid all fees and expenses otherwise owed under the terms of this agreement through the effective date of such termination. All balances not paid on the due dates specified herein will bear interest at the rate of one percent (1%) per month until paid. All collection costs incurred by PoD for uncontested fees, which are more than sixty (60) days past due shall be paid by Related Midwest.

Please sign and date this letter and return it to me to confirm the agreement of the foregoing terms. If you have any questions, please do not hesitate to contact me.

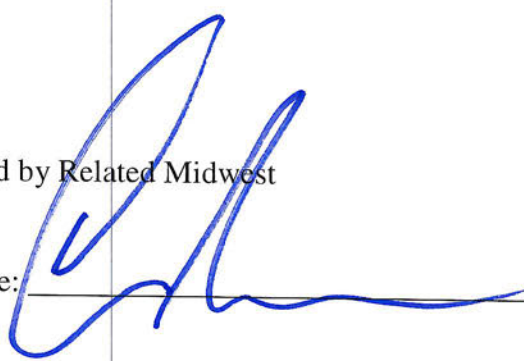
We look forward to working with you.

Sincerely,



Lisa Duarte

Accepted by Related Midwest

Signature: 

Name Printed: _____

Date: _____