CONSULTING AGREEMENT

| THIS CONSULTING AGREEMENT is entered into as of January 1, 2020 (the "Effective Date") by and between National Strategies, LLC (the "Company"), a Delaware limited liability company with its principal place of business at on behalf of its client, Axon Enterprise, Inc. ("Axon"), and Foley & Lardner LLP (the "Consultant"), a Wisconsin limited liability partnership with its principal place of business in Illinois at In consideration of the mutual promises set forth below (the mutuality, adequacy and sufficiency of which are hereby acknowledged), the |
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| parties hereby agree as follows: |
| Consulting. During the term of this Agreement, on the terms and conditions hereafter set forth, Company retains Consultant to provide certain Services for Axon (as defined below) and Consultant agrees to provide such Services. |
| 2. <u>Scope of Duties.</u> The general scope of Consultant's obligations hereunder shall be to serve in a |
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Compensation.



- 4. <u>Term and Termination.</u> The term of this Agreement shall be twelve (12) months from the Effective Date (the "Term"). The Agreement may be terminated as follows:
 - a) Immediately upon notice from Company if Company's agreement with Axon is terminated;
 - b) Immediately upon the filing of a petition under the United States Bankruptcy Act or any other insolvency law by or against either party; or
 - c) For any or no reason upon 30 days' written notice by either party to the other of its intention to terminate this Agreement, unless earlier termination is permitted under the applicable rules of professional conduct.
- 5. <u>Confidential Information</u>. Each party acknowledges that it will have access to, be making use of, acquiring and adding to confidential business information of special and unique value including, but not limited to, trade secrets of the other party and Axon including financial projections and budgets, historical and projected sales, client and prospective information, capital spending budgets, and plans, the names and backgrounds of key personnel, personnel training techniques and materials and other information that the parties have provided each other in connection with provision of Services (collectively, the "Confidential Information"). The parties agree that neither party will, during or after the term of this Agreement, copy, disclose, distribute or make use of any Confidential Information for its own benefit or for the benefit of a business or entity other than the other party to this Agreement without the prior written

consent of such party and shall maintain the confidentiality of the Confidential Information. At the request of the disclosing party, the receiving party shall return to the disclosing party all memoranda, notes, copies, drawings, abstracts, records or other documents, and all copies thereof, concerning any Confidential Information. The provisions of the confidential treatment of the Confidential Information shall not apply to any such information which (a) is or becomes publicly known through no wrongful act of the receiving party (b) is rightly received by the receiving party from a third party; (c) is approved for such use or disclosure by the disclosing party in writing, or (d) is required to be disclosed pursuant to applicable law, order, subpoena, or the applicable rules of professional conduct, provided that before any disclosure is made pursuant to such law, order or subpoena, the receiving party shall give the disclosing party prompt notice of such requirement unless such notice is prohibited by applicable law, order or subpoena.

Company acknowledges and agrees to maintain the confidentiality and privacy of information that Company may come into contact with. Consultant and Company also acknowledge that the information is being shared as part of the common interest between Company and Axon, and the parties intend for all information shared with Company to be protected by the attorney-client, work product, and common interest privileges. Company shall treat such information as strictly confidential and shall treat the information as protected by the attorney-client, work product, common-interest, and all other privileges that may be asserted to protect the confidentiality of such information. Axon understands that, although Consultant shall treat all communications with Company as confidential and subject to the attorney-client, work-product, common-interest, and any other privilege, there is a risk that a court may decide that such privileges do not apply with regard to information shared with Company. Should a court so decide, Axon could be required to disclose otherwise privileged information.

- 6. <u>Disposition of Files and Records.</u> Pursuant to Consultant's document retention policy, Consultant will retain the files pertaining to the representation, including material prepared by or for the internal use of our attorneys, for a minimum period of ten (10) years following the conclusion of the representation. Therefore, if Axon does not request return of this file material prior to the expiration of the retention period, Consultant reserves the right to destroy it at the end of the defined retention period without further notice. Upon Axon's reasonable request, Consultant will provide such portions of these file materials to Axon as required by the applicable rules of professional responsibility or other legal requirements. Notwithstanding anything to the contrary in this Agreement, Consultant is permitted to retain copies of the client file at its expense pursuant to applicable ethical authority.
- 7. <u>Agreements with Axon.</u> Consultant agrees that the individuals providing Services pursuant to this Agreement shall not, directly or indirectly, enter into or

negotiate to enter into any agreement or understanding, written or verbal, with Axon or any of its subsidiaries or affiliates, for the performance of any services by such individuals, during the term of this Agreement, except as expressly required or requested by Company under this Agreement.

- 8. <u>Solicitation</u>. During the term of this Agreement and for three years after its termination, Consultant will not personally or through others recruit, solicit, or induce any employee of the Company to terminate his or her employment with the Company.
- 9. Independent Contractor. Consultant agrees that it will act as an independent contractor pursuant to this Agreement and that nothing herein shall create an agency relationship between Company, Axon and Consultant. Furthermore, Consultant understands that it has no authority to make any proposals, commitments that are binding upon Company or Axon. All negotiations and/or proposals shall be approved in advance by Axon where possible, but will in all cases be submitted for the approval of Axon. The engagement of subcontractors or other third parties by Consultant shall be subject to the approval of Axon. All subcontracts or other third parties engaged by Consultant with Axon's approval shall agree in writing to be bound by the restrictions and negative covenants in this agreement applicable to Consultant. Consultant's employees shall not be entitled to employee benefits normally associated with employment of individuals by Company. Consultant shall be liable for all federal, state and local taxes assessed against or owed by Consultant related to the compensation hereunder.
- 10. <u>No Conflicts</u>. Consultant certifies that no outstanding agreement or obligation of Consultant is in conflict with any of the provisions of this Agreement, or would preclude Consultant from complying with the terms and conditions hereof.
- 11. Advance Waiver of Conflicts and Client Identity. As a large law firm, there may be instances where you ask Consultant to represent Axon in a matter that involves another existing or new client of Consultant. Or, conversely, Consultant may be asked during the course of our representation of Axon to represent another existing or new client in a matter that involves Axon. In either instance, if the other client's interests and Axon's interests in the matter are directly adverse, Consultant may not handle the matter without Axon's consent. By executing or otherwise affirming the terms of this Agreement, Axon consents now to such instances in connection with the following types of matters:
 - a. Counseling, advice, and negotiation regarding agreements, rights, or obligations, and preparation of documents.
 - b. Arbitration, litigation, or other contested proceeding.
 - c. Advocacy before federal, state, and local governments and non-judicial governmental entities.
 - d. Bankruptcy or insolvency proceedings in which the client may have an

interest.

e. Evaluation of intellectual property rights, such as claim scope analysis, infringement analysis, invalidity analysis, or analysis with respect to any other statutory or non-statutory requirement, participation in connection with contested and uncontested intellectual property proceedings before the USPTO, or prosecuting non-interfering IP for another client in a related technology.

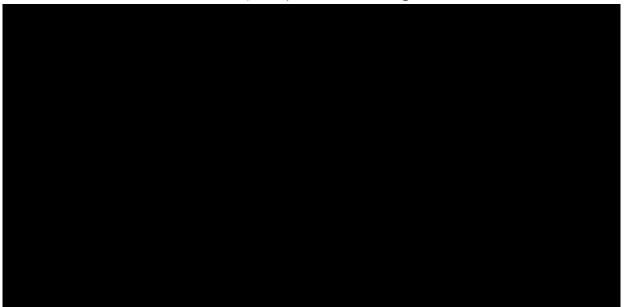
Consultant agrees that it will not handle directly adverse matters for other clients that are substantially related to any work Consultant performs for Axon.

This consent shall also permit Consultant to represent in the future any other parties who are or become adversely involved in any matters in which Consultant represents Axon, provided that the matters in which Consultant represents those other parties are not substantially related to any work Consultant performs for Axon.

Finally, unless specifically requested by Axon and agreed to by Consultant, Consultant's representation does not extend to Axon's affiliates and Consultant's representation does not extend to Company. Accordingly, Consultant may represent other clients in matters directly adverse to those affiliates and/or Company. Subject to Paragraph 7 herein, if Axon requests and Consultant agrees to represent an affiliate, Axon agrees that the affiliate is bound by the terms set forth in this Agreement.

- 12. <u>Compliance with Law.</u> Consultant shall comply with all federal, state, local, and foreign laws, regulation, rules, ordinances and orders of any kind that are applicable to Consultant's performance hereunder. Consultant agrees to abide by the policy of Company as described in Schedule "A" attached hereto and made a part hereof, in the performance of all services under this Agreement.
 - In addition, Consultant shall fulfill all statutory obligations with regard to any necessary disclosures involved in representing Axon in the City of Chicago. Consultant will timely submit to the Company and Axon copies of all registration and reporting documents filed relating to the activities undertaken here. In addition the Consultant will complete for the Company's and Axon's review and execution any registration and reporting documents required of it by Illinois law.
- 13. <u>Efforts.</u> During the term of this Agreement, Consultant shall devote such time as necessary and use Consultant's best efforts to advance the business and welfare of Axon, and to discharge any other duties assigned to Consultant hereafter. Consultant shall not take any action against the best interest of Axon. Consultant shall perform faithfully and competently such duties as may be assigned to Consultant hereunder, in accordance with the highest professional standards.
- 14. <u>Survivability</u>. The provisions of paragraphs 5, 8, 9, and 19 hereof shall survive the expiration or termination of this Agreement, except as expressly stated therein.

- 15. <u>Severability</u>. The provisions of this Agreement shall be deemed severable and the invalidity or enforceability of any provisions shall not affect the validity and enforceability of the other provisions hereof. If any provision of this Agreement is unenforceable for any reason whatsoever, such provision shall be appropriately limited and given effect to the extent that it may be enforceable.
- 16. <u>No Waiver</u>. A party's failure to exercise any right under this agreement shall not constitute a waiver of any other terms or conditions of this Agreement with respect to any other or subsequent breach, nor a waiver by such party of its right at any time thereafter to require exact and strict compliance with the terms of this Agreement.
- 17. <u>No assignment.</u> Consultant's services hereunder are personal in nature and may not be assigned without the written consent of Company.
- 18. Notices. All notices, requests, demands and other communications from one party to the other party as required or permitted hereunder shall be in writing and sent by: (a) personal delivery; (b) electronic mail, return receipt requested; (c) facsimile transmission, electronically confirmed; (d) certified mail, effective on the third day after mailing; or(e) national overnight carrier, effective on the next business day after mailing, to the physical address, mailing address, electronic mail address, or facsimile number set forth below or to such other address or number as may be specified in writing.



19. <u>Miscellaneous</u>. This Agreement shall be governed by, and construed in accordance with, the laws of the State of Illinois, without regard to conflict of laws that would otherwise require the application of the law of a different

jurisdiction. This Agreement constitutes the entire agreement between Consultant, Axon, and Company with respect to the subject matter herein and shall be binding upon and inure to the benefit of the parties and their respective heirs, executors, administrators, successors and assigns. Neither this Agreement nor any amendment to this Agreement shall be valid unless in writing signed and duly authorized by an executive officer of Company and by Consultant.

Any dispute over fees and/or costs (a "Dispute"), including the question of arbitrability of such disputes, will be submitted to and settled exclusively by binding arbitration, in accordance with the provisions of this section, subject only to any applicable requirement of law that the parties engage in a preliminary non-binding mediation or arbitration regarding fee disputes. Binding arbitration shall be conducted in accordance with the Federal Arbitration Act and Judicial Arbitration and Mediation Service Streamlined Rules & Procedures (the "JAMS Rules"), and shall be kept confidential by the parties, their agents, and the arbitrators. Arbitration shall be held in the County of Cook, Illinois, before an arbitrator selected pursuant to the JAMS Rules who will have no personal or pecuniary interest, either directly or indirectly, from any business or family relationship with either of the parties. All decisions of the arbitrator will be based upon applicable law, be final, binding, and conclusive on the parties.

The parties will equally share the costs of the arbitrator and the arbitration fee (if any). Each party will bear that party's own attorneys' fees and costs, and the prevailing party will not be entitled to reimbursement by the other party of any of its fees or costs incurred in connection with the arbitration hereunder, regardless of any rule to the contrary in the applicable arbitration rules. Either party may seek confirmation of the arbitration award in the Cook County Circuit Court and each party hereby consents to the exclusive jurisdiction and venue of the Cook County Circuit Court in any claim or action arising hereunder. By signing this Agreement containing this provision, Axon agrees to waive any and all rights to a jury trial regarding any Dispute.

20. <u>Counterparts.</u> This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one in the same instrument.

IN WITNESS WHEREOF, the parties have duly executed this Agreement as of the Effective Date identified above. By signing below, Company agrees to these terms on behalf of Axon and affirms that it has authority to act on Axon's behalf in this regard.

CONSULTANT: FOLEY & LARDNER LLP

Bv:

Myles D. Berm

SCHEDULE A

STATEMENT FOR AVOIDANCE OF QUESTIONABLE BUSINESS TRANSACTIONS

No Consultant shall have any understanding, written or verbal, that any payments are to be made or received:

- A. which involve any illegal purpose, or
- B. whether legal or illegal, which involve governmental officials, elected or otherwise, or employees, political candidates or parties, campaign personnel or funds, or any consultants or advisors to any local government or kickbacks or bribes on behalf of Company or any affiliates or in pursuit of Company or Axon's business objectives.